

the road ahead McKesson Long Term

It's important for residents and their loved ones to feel confident that the highest quality of care is being provided. And we're committed to giving you the solutions and support your facility needs to help do that. Our broad product portfolio and clinical expertise can support you in delivering the best in care and maintaining a healthier business for the road ahead.



## Service and Support

Get access to the clinical support, account management and education you need to help make running your facility easier

## McKesson Academy™

Clinical education and training through our no-cost online portal

## McKesson Clinical Connection™

Every month, hear from industry experts on a wide range of educational topics that are relevant to you. To receive invitations for future webinars, sign up at mms.mckesson.com/educational-webinars

### McKesson's Clinical Resource Team

Supports you with personalized consultation services including training, clinical protocols and standards of care

## **Respiratory Care Program**

Products and services to help you build a comprehensive respiratory care program

## **UPrevent™ Infection Prevention Program**

Infection prevention products and resources from leading organizations, all in one place

#### The Relias Platform

Easy-to-use learning management system for continuing education, with 20% discount available\*

## McKesson FluWise®

Let us help you get ready for flu season, with our comprehensive program giving you access to a variety of flu products, savings and support every step of the way.

## McKesson SupplyManager<sup>SM</sup>

Increase facility efficiency and reduce time spent on administrative tasks with our integrated online ordering portal

## McKesson WoundCare Companion™

Advanced wound care products, support and resources, all in one easy-to-access program including nutrition and skin care information



## **Economics**

Spend more time on providing care and less on administrative tasks

#### McKesson Readmissions Resource™

Clinical resources and products to help you address the common disease states that contribute to readmissions

#### PointClickCare®

Cloud-based electronic medical records system that connects your care, services and financial operations

#### **Pathway Health**

Reimbursement management resources and training to help keep you on the path to success with discounted services for McKesson customers.

#### **National Distribution Network**

More than 45,000 in EC products available with same-day shipping to get you what you need, when you need it

#### **ORBITS® Charge Capture System**

This barcode technology-based system captures your facility's real costs to help with cost management, reimbursement and inventory control

#### McKesson OneTrack®

A web-based system that tracks your assets, while providing details to help you improve efficiency

## **McKesson Brands**

6,000+ private label medical-surgical supplies at competitive prices, with the quality and features you expect and need



# **Business Development** and Expansion

Operate more efficiently, manage supply costs more effectively and identify strategies that align with your business goals

## Point-of-Care Lab Testing and Set-up

Testing at the point of care to help deliver the results you need to quickly diagnose and begin treatment

## **Rx Product Portfolio from Leading Manufacturers**

Over 17,000 branded and generic pharmaceuticals in stock gives you the convenience of ordering along with your medical-surgical supplies

#### McKesson Business Analytics<sup>SM</sup> (MBA)

Get data-driven insights to improve your business outcomes with our interactive business analytics dashboard

#### McKesson Biomedical Solutions™

The solution to your equipment needs, with sales and rental of infusion, enteral and respiratory devices and high-quality services



Contact your McKesson Medical-Surgical Account Manager to learn how we can support your facility.

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<sup>\* 20%</sup> annual discount on new contracts for our McKesson Medical-Surgical extended care customers, including post-acute care, home health agencies and home medical equipment businesses.